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UNITED STATES BANKRUPTCY COURT
SOUTHERN DISTRICT OF NEW YORK

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In the Matter of:

LEHMAN BROTHERS HOLDINGS INC., et al.,

Case No.

Debtors.

08-13555 (JMP)

- - - - -x

LEHMAN BROTHERS INC.,

Case No.

Debtor.

08-01420 (JMP) (SIPA)

- - - - -x

U.S. Bankruptcy Court

One Bowling Green

New York, New York

August 17, 2011

10:04 AM

B E F O R E:

HON. JAMES M. PECK

U.S. BANKRUPTCY JUDGE

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MOTION of Lehman Brothers Holdings Inc. and Lehman Commercial
Paper Inc. for Authority (I) to Create Two Auditable Credit-
Worthy Guarantors, (II) to Contribute \$50 Million to Each Such
Entity if Necessary [Docket No. 18793]

MOTION of Lehman Brothers Holdings Inc. and Lehman Commercial
Paper Inc. Pursuant to Section 363 of the Bankruptcy Code for
Authority to Sell Interest in Rosslyn Syndication Partners JV
LP [Docket No. 18794]

NOTICE of Presentment of Stipulation, Agreement and Order
Between Lehman Commercial Paper Inc. and Piper Jaffray & Co.
Regarding Settlement of Claims and Turnover of Certain Shares
[Docket No. 19026]

MOTION of Debtors for Approval of a Settlement and Compromise
Among Lehman Brothers Holdings Inc., Lehman Commercial paper
Inc. and State Street bank and trust Company [Docket No. 18542]

DEBTORS' Motion for Authorization to (i) Enter into an Asset
Management Agreement for the Management of the Debtors'
Commercial Loan Portfolio and ii) Sell Commercial Loans to
Special Purpose Entities in Connection with the Issuance of
Collateralized Loan Obligations [Docket No. 18810]

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MOTION for an Order Pursuant to Rule 9019 of the Federal Rules
of Bankruptcy Procedures Approving Complimentary Settlement
Agreements Between the Trustee and (I) Bank Leumi Le-Israel
B.M. and (II) Israel Discount Bank Ltd. [LBI Docket No. 4441]

Transcribed by: Sara Davis

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P R O C E E D I N G S

THE COURT: Be seated, please. Good morning. Mr. Perez.

MR. PEREZ: Good morning, Your Honor. Alfredo Perez on behalf of the debtors. Your Honor, there are six matters on the agenda for this morning. I'm handling the first two; Ms. Marcus, the next three; and then Mr. Margolin, the last one.

The first matter, Your Honor, is our motion to capitalize two creditworthy guarantors. In connection with our real estate assets, we are foreclosing on several properties and need, in essence, to provide a guarantee, primarily, you know, carveout guarantee for bad boy acts. We do not have any solvent entity for which we could provide an audit, which is the requirement of most lenders that you have an auditable entity. So we're going to establish two new corporations, one under LCPI, one under LBHI, capitalize them to be able to use them as the creditworthy guarantor.

Your Honor, under the cash management order, we could have advanced monies to these entities, but then that would have resulted in us having to take back a note and a deed of trust for whatever assets they have. So it didn't really serve the function of having -- creating net worth in these entities to be able to provide what amounts to bad boy guarantees.

Mr. Chastain has filed a declaration going through the business purpose for this. There are two circumstances

1 currently in which that apply and there are approximately
2 another nineteen which it could apply. Not necessarily will,
3 but there are situations where we are either contemplating a
4 foreclosure or contemplating a consensual transaction where we
5 receive the equity interest which might result in the need to
6 do that.

7 Your Honor, we have not received any objections and
8 the committee has filed a statement in support.

9 THE COURT: I'm certainly prepared to approve it.
10 It's unopposed and I've read the papers and the supporting
11 declaration.

12 One question I have is the duration of this parking of
13 the funds. For how long is this to be a set-aside for the
14 benefit of these transactions?

15 MR. PEREZ: Your Honor, that's the question that
16 everyone has asked, so I'm not surprised that the Court would
17 ask that. Your Honor, I think that the goal is obviously to
18 dispose of these assets as quickly as possible. It's part of
19 our -- pursuant to our plan, we are counting on these assets in
20 order to make distributions to creditors. So while there is no
21 specific sunset, you know, we think that these funds will be --
22 we will need these funds until we're able to dispose of the
23 assets.

24 I mean, the plan currently on file basically
25 contemplates a three-year liquidation process, so I would

1 imagine that it would be along those lines. But there is not
2 specific sunset. But obviously we're mindful that to the
3 extent that these entities are capitalized, the money is there.
4 It's probably earning minimal amount and it's not available for
5 distribution to the creditors. At -- you know, as we get
6 further into the liquidation, it's going to be a cost benefit
7 analysis to see whether -- well, it probably makes more sense
8 to sell the asset and get the money out than it does to keep
9 the asset.

10 THE COURT: Can you also describe the process that
11 leads to, in effect, a doubling-down of the funds. I
12 understand fifty million dollars will be going into each of the
13 entities with the contingency of funding an additional fifty
14 million dollars on an as-needed basis. It's not clear to me
15 when that's needed.

16 MR. PEREZ: Your Honor, I think it would be in a
17 situat -- I believe that each one of these guarantees is going
18 to have to be negotiated kind of on an individual basis with
19 the various lenders. And so we have a universe of twenty-one
20 assets that this could apply to. If we're able to sell these
21 assets before we even have to take title or we were in a
22 position to dispose of the assets so we don't ever have to take
23 that title, then obviously, there would not be call -- we would
24 not be called upon to ever issue the guarantee. And I think
25 it's in a situation, Your Honor, where we would have to --

1 where there are too many assets to support a fifty million
2 dollar guarantee that a lender would require us to infuse
3 additional money.

4 But the goal is to have the least amount of money
5 there possible. We think fifty million dollars would do it,
6 but it's conceivable that because of, you know, the twenty-one
7 total assets of -- that could be subject to this, that it's
8 conceivable we may need to include more money in the -- in one
9 or the other entity. And it could be that one entity, the LCPI
10 entity, may have the need for additional funds where the LPHI
11 entity may not or vice versa, depending on where the assets
12 are.

13 THE COURT: Okay. Any comments that any party has on
14 this?

15 MR. O'DONNELL: Your Honor --

16 THE COURT: No need to make a comment, but if you want
17 to make one, that's fine.

18 MR. O'DONNELL: Dennis O'Donnell of Milbank, Tweed. I
19 think Mr. Perez has addressed all of your questions and the
20 question we had initially. We were most focused on the
21 structure of the entities, how the money was going in and how
22 it would come out. I think there are no clear answers as to
23 when it will come out, but we will be involved in the process
24 in terms of approving any of the guarantees and the committee,
25 you know, on behalf of the creditors, wants to see the assets

1 liquidated as quickly as efficiently possible and distributions
2 made as soon as possible. So -- but we'll be involved, at
3 least as long as we exist, with those decisions.

4 THE COURT: Okay. Fine. It's approved.

5 MR. PEREZ: Thank you, Your Honor.

6 Your Honor, the second motion we have is the motion
7 to -- LBHI's motion to authorize it to consent to its -- one of
8 its second or third tier subs affiliate, to enter into a
9 transaction to sell the Rosslyn real estate properties. The
10 Court is somewhat familiar with that because of the fact that
11 in -- last year, we put in 206 million dollars. You know, that
12 was a situation where it was somewhat unprecedented that we
13 would come back in here and ask to take out what was really a
14 very high cost get so that we would be able to market. And
15 thank God we've -- our projections have panned out and we're
16 here to sell this property and it's a very substantial increase
17 from the investment that we made last year and a significant
18 return for our position.

19 Your Honor, we conducted a process -- LBHI and the
20 estate and its partners conducted a process where we hired
21 Eastdil to market the properties. They came back with several
22 potential purchasers. There were extensive negotiates and we
23 ended up signing a deal with an affiliate of Goldman Sachs who
24 basically leads a partnership of several investors. You know,
25 the purchase price to the debtors is at least 385 million

1 dollars. There is a working capital adjustment which we hope
2 will increase the amount that we receive in connection with our
3 discussions with the ad-hoc group. We've agreed that once the
4 price has been finalized and the closing and we -- and all of
5 those accounts have been settled, we'll file a supplementary
6 disclosure as to the actual purchase price that we received for
7 the asset.

8 In addition, Your Honor, there is a limited guarantee
9 that LCPI is issuing capped at fifteen million dollars as a
10 result of several representations. It would be unlimited if
11 there was fraud on behalf of LCPI, but not on behalf of the
12 other vendors. The -- most of the focus of the discussions
13 with the committee and with the other creditors have -- has
14 really revolved around the process, whether this was an
15 appropriate process. I think everybody was comfortable that
16 the result achieved was a good result and I think we're very
17 happy with the result that was achieved.

18 And, Your Honor, we recognize that this is probably
19 not the usual process that you would normally employ in a
20 bankruptcy context. Nevertheless, there were unique
21 circumstances here that we think have made the process very
22 robust, very transparent and appropriate under the
23 circumstances. First, Your Honor, this is a building -- this
24 set of assets, it's not a distressed real estate. I mean, we
25 do have a seventy-eight percent economic interest; we don't

1 manage the building and we did have joint venture partners who
2 had significant say in the matter. These assets are really
3 terrific assets right outside of Washington, DC, Pentagon City,
4 and that -- in that area.

5 Second, Your Honor, we did hire a nationally
6 recognized real estate firm, Eastdil, who after many discussion
7 with the committee about the process that they ran, I think was
8 able to convince everyone that it was a fulsome process that
9 was intended to achieve the maximum price.

10 And three, Your Honor, based on the purchase price
11 that we achieved, we think that the process is a -- was a
12 fulsome transparent process. We don't believe, Your Honor,
13 that having made this -- having run the process and then having
14 entered into some sort of a stalking horse agreement would have
15 increased the price at all and could have been --created issues
16 for us because of the rights of the joint venture partners,
17 plus the fact that, but for the bankruptcy, this asset is
18 really not a distressed asset. This is a -- this is a very
19 good, very well performing asset, Your Honor.

20 We recognize that this is not the paradigm for motions
21 to come, but I can't say that in the appropriate circumstances,
22 we wouldn't come back to you under these types of
23 circumstances. This is not something that we took lightly and
24 it was the subject of many, many, many conversations and
25 discussions. Not only with the committee, with individual

1 creditors, with Mr. Uzi (ph.), with his clients and everyone.

2 We did file an affidavit last night, Your Honor. I
3 apologize -- or yesterday afternoon for Mr. Gupta, which
4 basically kind of goes through the same rationale, but we would
5 request that trio be ordered.

6 THE COURT: I read Mr. Gupta's declaration and I've
7 also read the papers filed by the committee and by the ad-hoc
8 group. On the issue of process, I noted that the papers filed
9 in response made clear that their going along with this is not
10 to be deemed their consent to the precedent of doing this
11 without a robust public process which includes higher and
12 better offers and the more traditional auctioning of assets
13 that takes place in the bankruptcy setting.

14 I heard your statements as being consistent with the
15 papers that I've read, although making clear that in
16 unspecified proper circumstance, presumably with the consent of
17 other parties in interest, that assets might be sold in the
18 manner that was followed here in the case of the Rosslyn
19 assets. I'm perfectly prepared to approve the transaction,
20 notably because the creditor constituencies support the outcome
21 if not the outcome that was followed and given that this is a
22 good result and there are no objections, I approve it.

23 MR. PEREZ: Thank you, Your Honor.

24 MS. MARCUS: Good morning, Your Honor. Jacqueline
25 Marcus from Weil, Gotshal & Manges on behalf of Lehman Brothers

1 Holdings, Inc. and its affiliated debtors.

2 Item number three on the agenda, Your Honor, is the
3 debtors' notice of presentment of the stipulation settling the
4 claim of Piper Jaffray & Company. The stipulation provides for
5 a resolution and treatment of the claim of Piper Jaffray
6 against Lehman Commercial Paper Inc. by the transfer of certain
7 shares of Delta Airlines stock, as well as LCPI's
8 acknowledgement that Piper Jaffray will have an allowed
9 unsecured claim in the amount of \$2,368,021.05.

10 The objection deadline for the stipulation was August
11 15th. Although no objections to the stipulation were filed,
12 LCPI and Piper Jaffray have agreed to a minor modification in
13 the form of the stipulation that was filed with the Court.
14 Specifically, the changes are to paragraphs 7 and 8 of the
15 stipulation and in essence, broaden the scope of the release
16 granted to the debtors and their controlled affiliates and
17 related parties by the Piper Jaffray parties. In order to make
18 the releases mutual, the revised stipulation provides that the
19 releases will be granted by the debtor parties to the Piper
20 Jaffray parties.

21 Clean and blackline versions of the stipulation were
22 filed on August 11th, 2011. The debtors have not received any
23 objections or further inquiries since that date. In light of
24 the change in the stipulation, we thought it would make sense
25 to put the stipulation on today's agenda so that we might

1 respond to any questions that the Court might have. If the
2 Court has no questions, then we'll submit the presentment
3 package at the conclusion of the hearing.

4 THE COURT: I have no questions.

5 MS. MARCUS: Thank you, Your Honor.

6 THE COURT: And let me just inquire as to whether or
7 not this is being treated as a out of the ordinary course
8 notice of presentment because it was put on the agenda or
9 whether or not you're expecting me to say I've read it and I
10 approve it. Or don't you care?

11 MS. MARCUS: I'm not sure that I care, but I think I
12 would call it out of the ordinary course. That's why we had it
13 on the agenda, but we'll submit the package as we ordinarily
14 would.

15 THE COURT: Fine. I'm treating it as a notice of
16 presentment.

17 MS. MARCUS: Thank you, Your Honor.

18 Item number four on the agenda is the debtors' motion
19 pursuant to Section 105(a) and Bankruptcy Rule 9019 for
20 approval of a settlement and compromise among Lehman Brothers
21 Holdings, Inc, Lehman Commercial Paper, Inc., and State Street
22 Bank and Trust Company. Yesterday, we filed a declaration of
23 Gregory Chastain of Alvarez & Marsal in support of the motion
24 and Mr. Chastain is present in court today.

25 The settlement resolves claims filed against LBHI and

1 LCPI by State Street relating to a 1996 ISDA Master Repurchase
2 Agreement dated as of May 1, 2007. State Street filed claim
3 against LBHI and LCPI in the amount of not less than 425
4 million. The settlement provides that State Street will have a
5 general unsecured nonpriority claim against each of LBHI and
6 LCPI in the amount of 400 million. The settlement agreement
7 further provides that the adversary proceeding commenced by
8 State Street will be withdrawn with prejudice and provides
9 additional consideration to LCPI by permitting LCPI to either
10 purchase a loan described in the motion as the ProLogis loan
11 for sixty-seven and a half million in cash plus unpaid interest
12 or to cause the borrower to discharge the loan in full by
13 paying the sixty-seven and a half million dollars to State
14 Street. The current outstanding amount of the loan is
15 approximately eighty-three million dollars.

16 The debtors have determined that LCPI will purchase
17 the ProLogis loan and the creditors' committee has approved the
18 debtors' election. As indicated in the agenda, no objection to
19 the State Street settlement had been filed with the Court,
20 however the debtors and State Street have agreed to a
21 modification of the proposed order. I have a blacklined (sic)
22 order -- a blackline version of the proposed order for the
23 Court, if I may approach?

24 THE COURT: Yes, please. Thank you.

25 MS. MARCUS: The changes, Your Honor, are on page 3 of

1 the blacklined order where we are inserting two new paragraphs.
2 They read as follows, and I quote, "ordered that within ten
3 days of the entry of this order, State Street shall withdraw
4 with prejudice the adversary proceeding captioned State Street
5 Bank and Trust Company v. Lehman Commercial Paper, Inc.,
6 adversary proceeding number 08-01743(JMP). And it further
7 ordered that a settlement agreement does not release or
8 compromise (A) any claim that the debtors may have to avoid any
9 of the eight discrete transfers made by LCPI to State Street as
10 set forth in the chart attached to this order as Exhibit 1, (B)
11 any claim or defense that State Street may have or assert in
12 response to the assertion of any such avoidance claims, and (C)
13 any reinstatement claim in favor of State Street that would
14 arise from such an avoidance claim. And it is further" -- the
15 first quoted paragraph reflects the agreement of the parties
16 that the adversary proceeding will be withdrawn in its
17 entirety, notwithstanding the exception originally set forth in
18 the settlement agreement regarding one particular line.

19 The second quoted paragraph reflects that State Street
20 has confirmed that the release provision in the settlement
21 agreement does not affect the avoidance claims that the debtors
22 have alleged with respect to certain transfers made by --- to
23 State Street during the preference period which are the subject
24 of a tolling agreement between the parties. Both
25 clarifications inure to the debtors' benefit.

1 For the reasons set forth in the motion and the
2 Chastain declaration in support, the debtors believe that the
3 settlement is fair and equitable and request that the Court
4 approve the State Street settlement agreement and enter the
5 revised proposed order.

6 THE COURT: I'm prepared to do that. This is an
7 unopposed motion under Rule 9019 brought in the main case, but
8 it also produces the favorable outcome of disposing of one of
9 the older adversary proceedings on my docket. So I'm very
10 pleased to approve the settlement.

11 MS. MARCUS: Thank you, Your Honor.

12 Item number five on the agenda is the debtors' motion
13 pursuant to Sections 105 and 363 of the Bankruptcy Code and
14 Federal Rule of Bankruptcy Procedures 6004 for authorization to
15 enter into asset management agreement for the management of the
16 debtors' commercial loan portfolio and sell commercial loans to
17 special purpose entities in connection with the issuance of
18 collateralized loan obligations. The debtors have filed two
19 declarations in support of the motion; the declaration of
20 Douglas Lambert, a managing director of Alvarez & Marsal, and a
21 declaration of David Dakota, a managing director of Lazard, the
22 debtors' investment bank. Both Mr. Lambert and Mr. Dakota are
23 present in court today.

24 As indicated on the agenda, statements in support of
25 the motion have been filed by the creditors' committee as well

1 as the ad-hoc group. No objections to the motion have been
2 filed. Even though this is an uncontested motion, given the
3 size of the transaction and its importance, I'd like to
4 summarize for the Court the transaction as well as the process
5 used by the debtors to choose WCAS Fraser Sullivan Management
6 LLC as the asset manager.

7 As confirmation of the debtors' plan approaches, the
8 debtors have embarked on an effort to monetize their assets so
9 they will be in a position to make meaningful distribution to
10 creditors once the effective date of the plan occurs. As the
11 Court is aware from prior motions, at the time of the
12 commencement of the Chapter 11 cases, the debtors had a very
13 larger commercial loan portfolio. Despite the economic turmoil
14 that engulfed the national economy after the commencement date,
15 the debtors' management elected not to sell off the loans in
16 the commercial loan portfolio but rather to manage them in the
17 ordinary course of business. In the nearly three years since
18 the commencement date, the value of the commercial loan
19 portfolio has increased considerably, while the actual size of
20 the portfolio has decreased, due to payments by borrowers,
21 refinancings and terminations of unfunded commitments that have
22 occurred since then.

23 For approximately six months, the debtors have
24 analyzed various ways in which value embedded in the commercial
25 loan portfolio could be unlocked to enhance plan distributions.

1 As described in the motion and in the declaration of Mr.
2 Lambert, the debtors determined that effectuation of one or
3 more CLOs was the best way to monetize that value. Pursuant to
4 the motion, the debtors request authority to enter into an
5 asset management agreement with Fraser Sullivan.

6 Under the asset management agreement, Fraser Sullivan
7 would, in the first instance, manage the commercial loan
8 portfolio which as of July 15th, 2011, was comprised of 3.8
9 billion dollars of funded loans and 1.5 billion of unfunded
10 commitments. The commercial loan portfolio is comprised of
11 loans owned by debtors -- Lehman Brothers Holdings, Inc.,
12 Lehman Commercial paper, Inc., Lehman Brothers Special
13 Financing, Inc., nondebtor LB I Group, Inc., and securitization
14 trust RACERS 2007-A Spruce and Verano. Initially, the
15 portfolio will not include commercial loans held by Woodlands
16 Bank in the amount of approximately 450 million or real estate
17 or private equity loans held by the debtors. But the asset
18 management agreement does provide the debtors with the
19 flexibility to deliver additional assets to Fraser Sullivan for
20 management.

21 A schedule setting forth the managed assets is
22 attached as Schedule A to the asset management agreement and
23 was filed under seal pursuant to an order of this Court dated
24 July 27th.

25 The expectation is that shortly after the effective

1 date of the agreement, Fraser Sullivan will work with the
2 debtors to try to launch a series of CLOs. That will involve
3 an analysis of market conditions as well as negotiations with
4 arrangers and underwriters. The asset management agreement
5 sets forth in Schedule C the expected terms of any CLO,
6 although the final terms won't be established until those
7 negotiations take place. However, the asset management
8 agreement provides that the debtors retain the sole discretion
9 without determine whether any CLO shall be launched.

10 In addition, during the period prior to the effective
11 date of the plan, the debtors have agreed that the protocols
12 that govern the debtors' interaction with the creditors'
13 committee will continue to apply. Consequently, the
14 committee's professionals will be involved in decision making
15 regarding the timing, size and composition of any particular
16 CLO. In consideration of the asset management services to be
17 rendered, Fraser Sullivan will be entitled to a management fee
18 in the amount of thirty basis points on the funded amount of
19 the loans in the commercial loan portfolio as long as they are
20 not CLO assets. Once loans are transferred to a CLO, then
21 Fraser Sullivan's asset management fee will be paid by the CLO
22 issuer. Schedule C contemplates that the management fee will
23 be reduced at that time to twenty-five basis points.

24 In addition, under the asset management agreement,
25 Fraser Sullivan is entitled to be reimbursed for certain

1 identified expenses. The asset management agreement also
2 provides that Fraser Sullivan may be paid a success fee of up
3 to five million dollars if the debtors, in their sole and
4 absolutely discretion, determine that Fraser Sullivan has
5 successfully managed both the CLO assets and the non-CLO
6 assets.

7 An important component of the Fraser Sullivan asset
8 management agreement is that Fraser Sullivan has agreed to
9 employ tem members of the team that currently is managing the
10 commercial loan portfolio on behalf of LAMCO. As set forth in
11 Mr. Lambert's declaration, the debtors believe that continuity
12 of the team managing the commercial loan portfolio will
13 preserve the value of the portfolio. The three senior members
14 of the asset management team have already entered into
15 employment agreements with Fraser Sullivan that are contingent
16 upon the effective date occurring.

17 Fraser Sullivan has further agreed not to terminate
18 more than one of the senior managers for two years after the
19 effective date. With respect within the other seven employees,
20 Fraser Sullivan has agreed to employ them through at least
21 December 31, 2011. The debtors will pay the employees who are
22 moving to Fraser Sullivan all compensation and benefits for the
23 period prior to the effective date including a prorated portion
24 of their 2011 bonus.

25 IN order to ensure that the transistor of the

1 employees is as seamless as possible, the debtors have also
2 agreed that the employees shall retain the severance benefit
3 that they have under their current letter agreements if they
4 are terminated by Fraser Sullivan prior to the first
5 anniversary of the effective date of the asset management
6 agreement. With respect to the three senior managers, the
7 debtors' obligation to pay sever -- is to pay severance if they
8 are terminated within twenty-four months of the effective date.
9 For most employees, the severance benefit is equal to six
10 months at their last monthly base pay rate. There's no
11 incremental cost to the debtors as a result of the severance
12 arrangement, because if such employees were terminated now,
13 LAMCO would owe them the six month benefit. By transitioning
14 them to Fraser Sullivan, the debtors may actually reduce their
15 cost because they may turn out to be long term Fraser Sullivan
16 employees in which case the debtors will not have to pay the
17 severance at all.

18 The asset management agreement also provides for LAMCO
19 and Fraser Sullivan to enter into a transition services
20 agreement, the form of which is attached as Schedule 1 to the
21 asset management agreement. LAMCO will provide certain
22 services to Fraser Sullivan regarding to record keeping, office
23 space, information technology and the like on a cost plus ten
24 percent basis.

25 With respect to termination, the debtors have the

1 right to terminate the asset management agreement with respect
2 to non-CLO assets at any time for good reason and if other than
3 for good reason, by six months' prior written notice to Fraser
4 Sullivan. While there are somewhat complicated provisions
5 regarding the rights of parties in the event of termination,
6 for today's purposes I'll simplify and say that if termination
7 is not for a good reason then the debtors are obligated to pay
8 a fee in the amount of the lesser of seven million dollars and
9 the remainder amount. The remainder amount is basically the
10 amount remaining to be paid over the term of the agreement if
11 the termination occurs prior to the first anniversary; the
12 dollar threshold decreases to five million dollars if
13 termination occurs prior to the second anniversary and three
14 million dollars if termination occurs prior to the third
15 anniversary.

16 After the third anniversary of the effective date
17 there is no termination fee due at all. In addition, if the
18 effective date does not occur by December 31, 2011, either
19 party can terminate the agreement without penalty. The
20 expectation is that the CLO issuer will enter into a new asset
21 management agreement with Fraser Sullivan as to assets that are
22 sold to the CLOs and that agreement may or may not have
23 comparable termination provisions.

24 One of the criteria that the debtors felt was key in
25 looking for an asset manager was the willingness of the manager

1 to provide the debtors with some oversight over the management
2 of the portfolio because the debtors are fiduciary for
3 creditors and they didn't want to abdicate all control to the
4 asset manager.

5 Schedule D to the asset management agreement sets
6 forth a list of governance protocols for the non-CLO or managed
7 assets. The issue is somewhat different for the CLO assets and
8 the authority granted to the asset manager is and must be
9 greater. However, Annex 1 to Schedule C provides for a limited
10 involvement of the estate with respect to certain decisions,
11 even with respect to the CLO assets.

12 Another issue that was very important to the debtors,
13 again because of their role as fiduciaries, was that Frasier
14 Sullivan provide the debtors with extensive and, to a certain
15 extent, customized reporting with respect to the managed
16 assets. Frasier Sullivan has also agreed to meet with the
17 debtors, at least quarterly, and to be available on a
18 reasonable basis for additional meetings at the debtors'
19 request.

20 The debtors felt that commencing a public auction
21 process for this transaction could have adverse consequences,
22 both because of the demoralizing effect it might have on the
23 LAMCO employees who are managing the commercial loan portfolio,
24 and because of the negative consequences that might result if
25 it were known in the debt market that the portfolio was in

1 play.

2 As a result, the debtors opted to pursue a private
3 sale and to work with Lazard to ensure that they tested the
4 market to be sure that the transaction provided the most
5 favorable terms available. The debtors embarked on a process
6 that lasted several months and that is described in great
7 detail in the motion beginning at page 16, as well as in the
8 Dakota declaration.

9 Since filing the motion another potential asset
10 manager did contact the debtors and the debtors engaged in a
11 similar process on an accelerated timetable to that which had
12 been engaged in with respect to the other potential asset
13 managers. At the conclusion of the process the debtors
14 determined that the transaction proposed by Fraser Sullivan
15 provided the highest and best terms available to the debtors.

16 Although we submitted a form of proposed order with
17 the motion, the debtors and Fraser Sullivan have agreed to a
18 modified form of the order, I have a blackline version for the
19 Court that I'd like to hand up.

20 THE COURT: Please do. Thank you.

21 MS. MARCUS: The only change is on page 2 of the
22 blackline, in the fifth decretal paragraph. The change is
23 intended to make it clear that the debtors are not the only
24 entities that are transferring loans to the CLO issuers.

25 For the reasons set forth in the motion and the

1 declarations filed in support thereof, Your Honor, the debtors
2 believe that the transactions provided in the asset management
3 agreement, including the creation of the CLOs contemplated
4 therein, is in the best interest of the debtors and their
5 creditors and requests that the Court approve the asset
6 management agreement. I'd be happy to answer any questions
7 that you may have.

8 THE COURT: I do have a few questions about this and I
9 appreciate your presentation this morning, which recognizes
10 that even though this is unopposed this involves substantial
11 assets of the debtors' estate and requires careful scrutiny as
12 a result.

13 One of the things that concerned me when I read the
14 papers is that this is apparently not the least expensive
15 alternative available to the debtors, although the degree to
16 which it is more expensive than other choices is not clear from
17 the papers. I'd like to know what we're talking about in terms
18 of real dollars in terms of management costs.

19 I'm also somewhat concerned about the role that
20 continuity of management played in the decision to choose
21 Fraser Sullivan. Embedded in the motion papers and supporting
22 documents is the notion that protecting the interests of the
23 LAMCO employees represented an aspect of the negotiations, I'd
24 like some assurance that this did not represent an issue that
25 impacted the debtors' position adversely and that those who

1 negotiated the transaction did so at arms length and without
2 regard to any benefits to insiders. I'm particularly
3 interested in knowing who performed the negotiations and
4 whether any of the parties who were engaged in the negotiations
5 were also benefitted by the transition of insider employees
6 from LAMCO to Fraser Sullivan under this arrangement.

7 I also have a lingering question in my mind about what
8 this means to LAMCO. Some time ago I approved a motion that
9 led to the creation of LAMCO as a captive asset manager within
10 the Lehman organization and representations were made at that
11 time that LAMCO would provide asset management services within
12 the Lehman family but might also be a source of potential
13 growth and income for Lehman and its creditors by acquiring
14 assets from third parties. What does it mean to LAMCO that
15 certain employees, who presumably have a lot of knowledge and
16 sophistication with respect to loan administration, are
17 transitioning to Fraser Sullivan? Is that adverse, in any
18 respect, to the ongoing operations of LAMCO.

19 And related to that question is the question why these
20 loans aren't being managed by LAMCO and instead being managed
21 by a third party. I understand that LAMCO may not have the
22 internal resources and expertise to structure CLO transactions
23 but this is a turnkey operation in which all the loans, it
24 appeared to me, are being transferred to Fraser Sullivan, those
25 suitable for CLO treatment and those that are to retain their

1 hold on status.

2 So those are questions that occurred to me as I was
3 reviewing the papers and I would be interested in answers to
4 the extent you can remember what I said.

5 MS. MARCUS: I wrote it down. I can -- let's start
6 with the easy one, the one that perhaps was of concern but that
7 I can answer easily, the issue of the continuity of management
8 and the involvement of the employees that are moving over.

9 With respect to the involvement of the employees who
10 are moving over, what we did was initially they were involved
11 in finding the first -- the motion refers to two firms with
12 which the initial discussions took place and I think it's fair
13 to say that they were the ones who found Fraser Sullivan, as
14 well as the other firm. And they were involved in preliminary,
15 very preliminary, discussions with them at that point. It was
16 apparent to everybody that the -- I'll call it "conflict of
17 interest" would be an issue and therefore Alvarez & Marsal,
18 who's very involved in the process, not at the early stages but
19 once things started to move forward and Tom Baldasare, of
20 Alvarez & Marsal who's not in court today, was basically
21 designated as the person who would be the primary negotiator,
22 the primary contact for us on this issue.

23 So what we did was with respect to the negotiations
24 with Fraser Sullivan; the term sheets, the agreements, the
25 senior managers and the people at LAMCO who will be moving over

1 were not involved in those at all. They were kept apprised of,
2 generally, where we were in the process but they did not
3 participate in reviewing drafts or in negotiating with Fraser
4 Sullivan, all that was done through Alvarez & Marsal.

5 When we moved over to the Lazard process where Lazard
6 was identifying potential other asset managers who could be
7 approached and engaging in negotiations or in the process,
8 there was some involvement of those senior managers because
9 they're the ones who are the most familiar with the commercial
10 loan portfolio. So, for example, when we had our six -- I'll
11 call them our six finalists, they had an initial meeting with
12 both representatives of Alvarez & Marsal as well as those three
13 senior managers because they needed to know about the -- the
14 information about the portfolio and they were also looking to
15 see whether they would be prepared to hire them.

16 However, when the competing proposals were submitted
17 to Lazard, the senior managers never saw those competing
18 proposals, they were never apprised of the terms of those
19 competing proposals and they did not participate in the
20 termination that the Fraser Sullivan proposal was the highest
21 and best offer, in fact that was -- that process was
22 spearheaded by Lazard and A&M with our involvement as well.
23 But those senior managers did not participate in that decision
24 making at all.

25 THE COURT: Who made the selection?

1 MS. MARCUS: The ultimate selection?

2 THE COURT: Yes. Whose business judgment are we
3 talking about here?

4 MS. MARCUS: We are talking about Mr. Lambert's
5 business judgment and if you'd like we can put him on the
6 stand, together with his partners Mr. Baldasare and Jeffrey
7 Salb, also of Alvarez & Marsal.

8 THE COURT: Okay.

9 MS. MARCUS: In addition, Your Honor, I failed to
10 mention that the creditors' committee's professionals were also
11 involved in that process, so initially when we had our list of
12 people that we were going out to, we ran that by Houlihan and
13 then at the end of the process, when we had our six proposals
14 to compare to Fraser Sullivan, Houlihan and Milbank, to a
15 lesser extent, were involved in that. And then finally when
16 this other firm showed up, last week I guess, Houlihan and
17 Milbank were involved in that process as well.

18 THE COURT: Okay. I don't think I need to hear from
19 Mr. Lambert. I read his declaration and I can see him in the
20 front row so if I have any questions that occur to me later I
21 may actually call on him. But right now I don't have a need to
22 hear, generally in reference to some of my concerns.

23 I think what I'm most interested in knowing, and I
24 don't mean to supersede any of the questions that were
25 previously asked but not yet answered, is why is this a good

1 deal now?

2 MS. MARCUS: And now is a relative term because of the
3 market events over the last couple of weeks. But, the reason
4 that this is a good deal now is because recently the CLO market
5 has been opening up again and deals, after a period of relative
6 drought, deals have been starting to get done again. It's a
7 good deal now because we're at the stage where confirmation of
8 a plan is actually in the not-too-distant future, we hope. And
9 we are trying to generate cash in order to make the
10 distributions to creditors greater than they might otherwise
11 would be if we waited for the portfolio to mature over time,
12 although we expect most of the loans will be paid in full, it's
13 a three to five year horizon for those payments to be made.

14 The other reason is that, and the motion -- the
15 question that you asked about cost is really a hard question
16 that we spent a lot of time agonizing over. It's hard to take
17 a position as to -- originally, I think, we thought that the
18 cost would be lower by going this route. But it turns out
19 because of certain expenses of the estates that get allocated
20 over whatever assets are there, it's not such an easy question
21 and our final conclusion is that initially, in the early years,
22 the cost may be a bit higher by going this route, as opposed to
23 continuing to leave the portfolio in house.

24 However, the advantage of doing the transaction now is
25 that Fraser Sullivan will be paid a fee based on assets of

1 their management and the portfolio will be declining over time.
2 So in the motion, what we assumed for the first -- the first
3 full year, the 2012 year, excuse me, is that Fraser Sullivan's
4 fee will be nine million dollars. The next year after that we
5 expect it to go down to eight million and presumably in the
6 following year it would be decreased further.

7 The advantage, from the estate's point of view, is
8 that by paying Fraser Sullivan a fee based on assets under
9 management we don't have to retain the whole infrastructure
10 that the debtors currently have running this portfolio, so that
11 our fixed costs become variable costs and hopefully in the long
12 run the costs will decrease.

13 But in addition to the actual costs a very important
14 factor, and I think it's alluded to in Mr. Lambert's
15 declaration, is the concern that as the portfolio decreases in
16 size, if we had kept it in-house the people managing the
17 portfolio would be leaving over time and one by one they'd be
18 leaving for other opportunities, partly because when the
19 portfolio shrinks we wouldn't be able to compensate them in a
20 manner that would be commensurate with what they could get at
21 other firms, perhaps. And the concern was after, let's say,
22 three years when the portfolio is still a billion dollars, a
23 huge amount of money, that we would be in a position where we
24 couldn't effectively manage the portfolio and we would
25 either -- we would probably have to sell it at that point,

1 perhaps at some large discount.

2 And so it's this idea of maximizing the value of the
3 tail (sic), that's the real justification for doing the
4 transaction now.

5 THE COURT: And what does this transaction mean to the
6 future of LAMCO, if anything?

7 MS. MARCUS: Can I have one second, Your Honor, to
8 consult with Mr. Perez?

9 THE COURT: Sure.

10 (Pause)

11 MS. MARCUS: Your Honor, I think it's fair to say that
12 it -- we don't think it impacts the future of LAMCO. Obviously
13 their commercial loan portfolio management people won't be
14 there anymore, so that wouldn't be part of its business going
15 forward. But when the new board takes over it will determine
16 what the future of LAMCO is. I'm not sure I can say more about
17 that.

18 Mr. Lambert says he's testified from the podium before
19 so --

20 THE COURT: Mr. Lambert, if you are able to answer the
21 question about what's going on with LAMCO and how this impacts
22 LAMCO, I'd be interested and if you'd come to the podium
23 instead of the witness stand you're just as much in trouble if
24 you tell me the wrong thing.

25 MR. LAMBERT: Good morning, Your Honor. Doug Lambert

1 with Alvarez & Marsal on behalf of the estate.

2 As you know, the Court approved, in May 2010, the
3 formation of LAMCO and, I think, both the estate and the
4 creditors had reasonable expectation at the time of the
5 formation of LAMCO that there would be opportunities for third
6 party mandates in the marketplace to manage the liquidation of
7 otherwise illiquid, long-lived (ph.) assets.

8 We certainly found opportunities. We did go to market
9 offering the services of LAMCO and, I think, that we
10 demonstrated a bona fides. I think the concern of the parties
11 that we spoke to related to the fact that they would be
12 entering into long-term arrangements with a debtor estate, even
13 though LAMCO was not a debtor itself. And there were concerned
14 that, you know, either at confirmation of a plan or at some
15 other point decisions could be taken to discontinue the
16 operation of LAMCO.

17 With that in mind, with the help of Lazard, we had
18 actually run a fairly robust process last year to try to find a
19 joint venture partner that could provide long-term stability to
20 the LAMCO platform and particularly provide some comfort to
21 third parties.

22 By the beginning of this year we actually felt that we
23 had identified a party that was a viable -- a viable joint-
24 venture partner and by that point I think the creditors felt we
25 were very close to, hopefully this year, having a confirmable

1 plan. They were concerned that bringing on another or a
2 multiple-asset portfolios at a time that we were trying to move
3 towards a confirmation of the plan could be a distraction
4 towards the debtor and non-debtors' assets. So we basically,
5 probably, at the end of the first quarter, the beginning of the
6 second quarter, had put on hold at least until, perhaps, post-
7 confirmation.

8 To specifically answer your question, we had commenced
9 this process in the fourth quarter of last year when we were in
10 active negotiations with the third party to begin the joint
11 venture process. Certainly as it relates to the technology
12 infrastructure platform that the estate built, with respect to
13 the loans, that still remains and could be reactivated, albeit
14 with new people. But again, because of the uncertainty of
15 whether or not ultimately, you know, the estate would move
16 forward with any third-party mandates, we felt that either way
17 that this transaction and moving forward with this asset
18 management agreement, which positions the assets to be much
19 more quickly taken to market then if we otherwise tried to do
20 that, you know, maintaining the asset team in place.

21 So I think I've rambled a lot and I'm not sure I've
22 specifically answered your question.

23 THE COURT: I think you mostly have but you've also
24 prompted a couple of other questions.

25 MR. LAMBERT: Sure.

1 THE COURT: One is, what happens to that
2 infrastructure that you described, that technology, that, I
3 presume, software associated with the management of the
4 commercial loan portfolio, is that being licensed to Fraser
5 Sullivan? Is it to be used by Fraser Sullivan? What happens
6 to it?

7 MR. LAMBERT: No, it is not, Your Honor. Fraser
8 Sullivan has their own technology platform that the assets will
9 migrate to. And I think that was part of, and why we
10 ultimately described the motion in part as not being fully cost
11 savings because we debated heavily what portion of the -- of
12 the existing infrastructure should be allocated to this and
13 we -- we took the position of allocating, you know, material
14 costs they think, for purposes of this analysis because we
15 didn't want to appear before the court describing this as a
16 significant cost savings to the estate because arguably there
17 are certain embedded fixed costs that will still remain.

18 Now, arguably, we believe that those costs will come
19 down dramatically once we migrate off of the platform. But
20 without the absolute certainty of that, you know, and it being
21 subject to future events, including negotiations with the third
22 party that provides the technology platform that we utilize, we
23 erred on the side of conservatism and assumed that costs would
24 remain the same. I don't believe that that's going to be the
25 case but we didn't want to mislead the Court or the creditors

1 as to what the potential costs of the transaction might
2 ultimately be.

3 THE COURT: Am I correct in concluding from those
4 remarks and from some of the other statements made by Ms.
5 Marcus, that it is very difficult to actually quantify what the
6 incremental expense to the estate will be in having Fraser
7 Sullivan manage these assets?

8 MR. LAMBERT: I think from -- as it relates to the
9 legacy costs, clearly the initial analysis of this was a
10 significantly more favorable cost analysis to the estate. But
11 again, in the interest of fairness, as it relates to existing
12 fixed costs, that we believe, you know, will go away but
13 without the certainty today, we added those back. And they
14 were, you know, significant numbers which, again, I don't think
15 will ultimately materialize. And under that scenario it, sort
16 of, comes more to a break even push analysis to, you know,
17 slightly more. But again, I don't believe that that's a
18 realistic outcome but it is certainly, by far, the most
19 conservative we could construct.

20 THE COURT: Okay. I have two more questions.

21 MR. LAMBERT: Sure.

22 THE COURT: First, I presume, as a result of this
23 transaction, that substantially all of the LAMCO personnel, if
24 not all, who are currently involved in the management of the
25 commercial loan portfolio, will no longer be employed by LAMCO

1 and will be employed by Fraser Sullivan.

2 MR. LAMBERT: That's correct.

3 THE COURT: Does that effectively mean that for
4 ongoing purposes LAMCO has exited the commercial loan asset
5 management segment of the market and will not be doing that
6 work unless a business decision is made in the future to, in
7 effect, rehire these people or hire new people.

8 MR. LAMBERT: I would probably categorize it as
9 letting that capability, that function, go dormant. But again,
10 as I said, the technology, you know, platform still exists.
11 And again, you know, if the Court will recall the loan team,
12 together with all of the other asset management teams that now
13 make up the LAMCO organization, were recreated, you know, post-
14 filing. So between Jeff Salb, one of my partners, who spent
15 his entire career at Chase and JPMorgan, this was one of the
16 specific teams that he and I had, you know, built. We had
17 hand-selected this team and, I think, with the knowledge of,
18 you know, almost now three years experience, I think that, you
19 know, we feel that if the estate so chose to move forward with
20 third-party mandates with the technology and experience, we
21 could rebuild the platform fairly quickly, as we did, you know,
22 in the early days immediately following the estate's
23 bankruptcy.

24 THE COURT: Okay. Final question.

25 MR. LAMBERT: Yes, sir.

1 THE COURT: I've read your declaration and I've heard
2 your remarks and I've heard you testify in other settings in
3 this case. In your opinion why is this a good transaction for
4 the estate now?

5 MR. LAMBERT: Sure. Again, it gives us the most
6 optionality and flexibility. And by that we did see this year
7 the CLO market, you know, begin to pick up. You know,
8 truthfully Your Honor, you know, the question, you know, has
9 been does the estate need more cash on its balance sheet, you
10 know, pre-consummation of the plan?

11 This gives us the ability to be -- assuming that, you
12 know, the disclosure hearing goes well later this month and we
13 can move forward with the confirmation, the ability to move
14 quickly into the market to begin to execute CLO structures and
15 generate additional liquidity that we could, potentially, time
16 to an initial distribution under, you know, the plan, we think
17 it makes a lot of sense.

18 The other point I'd like to make is that, you know,
19 directionally thirty percent of the portfolio today is managed
20 out of our operation in the U.K. And it was becoming
21 increasingly obvious to my partners and I that that team that
22 we had in place was most at risk to flight. In the event that
23 we did lose one or more people, particularly once the decision
24 was taken not to proceed with taking on third-party mandates
25 which, quite honestly, Your Honor, most of the mandates that we

1 had bid upon were in Europe and there was a reasonable
2 expectation that that team would, you know, expand. Our
3 concern was that that team was a retention risk and if they did
4 leave managing probably directly thirty percent of the
5 portfolio today, we felt it truly did put, you know, the debtor
6 and non-debtor entities that held those positions at risk.

7 So again, for those reasons we thought the
8 optionality, the continuity of management. The other thing
9 that I would mention is, over the three years we've had a very
10 successful process developed of protocols, working with the
11 advisors to the committee and the committee itself and it's
12 been incredibly efficient and we wanted to ensure that we could
13 preserve those protocols and process and, again, facilitate on
14 a post-confirmation a very smooth transition and handoff.

15 Plus, we did take comments from the ad hocs late last
16 year, you know, asking us to consider financing structures
17 which, in fact, we were already working on at the time that
18 they had raised those concerns or suggestions.

19 THE COURT: Okay. Thank you.

20 MR. LAMBERT: Thank you.

21 MS. MARCUS: Your Honor, I just had to clarify one
22 answer that Mr. Lambert gave you to one of your questions. You
23 had asked whether substantially all of the LAMCO employees
24 managing the commercial loan portfolio are moving over, they're
25 actually not. Ten are moving over and I believe there are

1 twenty-three others and most of those, I believe, will be
2 terminated. A few will be kept on to assist the estate with
3 the oversight function.

4 THE COURT: Okay. So, effectively, personnel
5 committed to this function are all leaving LAMCO one way or the
6 other.

7 MS. MARCUS: Correct.

8 MR. LAMBERT: That's how I answered the question, Your
9 Honor.

10 THE COURT: Okay. Understood.

11 MS. MARCUS: Your Honor, as to your other questions I
12 think we've touched on all of them already.

13 THE COURT: Either we have or I've forgotten the
14 questions. So there's no need to conjure them up. I think I'm
15 satisfied, based upon your answers and Mr. Lambert's informal
16 testimony. But I'm going to give anybody who wishes to comment
17 on this important motion a chance to be heard now.

18 MR. FLECK: Good morning, Your Honor. Evan Fleck of
19 Milbank Tweed on behalf of the official committee.

20 As Your Honor noted, the official committee of
21 unsecured creditors supports the relief requested in the
22 motion. I think Your Honor noted the filing of our statement
23 in support on the docket; I'm not going to belabor the points
24 that are raised in there. But I did, because of the importance
25 of the motion, want to highlight a few points for the Court and

1 also be available for any questions with respect to the
2 committee's analysis of the transaction that's before the
3 Court.

4 Because the committee believes that it is in the best
5 interest of the creditors of the estate to enter into the AMA
6 and that the transactions contemplated way back, when we
7 started the discussions initially. Our time has been consumed
8 by looking at the documents, reviewing the documents and also
9 addressing the specific concerns that the committee had and
10 some of which were raised by the Court in colloquy this
11 morning. We highlighted in our statement five particular
12 issues that were the focus of our attention during our inquiry.
13 These are the big items although there were, of course, other
14 issues that came up in connection with review and comment on
15 the AMA that the TSA and related documentation. Those five
16 issues were answered to the committee's satisfaction and dealt
17 with in the documentation and in our discussions in such a way
18 that we are enthusiastically supportive of the transaction.

19 I just wanted to touch upon them, with the Court's
20 permission, at this time. The first was whether the
21 transactions that are contemplated will maximize value and are
22 consistent with the mandate of the creditors' committee and the
23 objectives under the plan, we believe they are and I don't
24 think I need to reiterate the points that were raised,
25 particularly by Mr. Lambert, this morning because all of those

1 points resonate with the creditors' committee. We believe that
2 having the CLO proceeds come into the estate, also the
3 potential upside from those assets as well as the cost
4 structure and the value brought to management of the non-CLO
5 assets will -- are all consistent with and advance the goals of
6 the creditor's committee and the creditors who are -- the
7 constituency of the creditors' committee.

8 The costs were also a particular focus and it was
9 difficult to, although we anticipated the Court's questions and
10 also anticipated questions from creditors on those issues, it
11 was difficult to put into writing how we became satisfied that
12 the cost structure here is appropriate. And the structure
13 that's reflected in the final AMA does reflect, to some extent,
14 negotiations in which the creditors' committee participated, as
15 Ms. Marcus noted, Houlihan Lokey, the financial advisor of the
16 committee, participated actively in those discussions. We
17 believe the management fee structure is appropriate, also the
18 way the termination fee is structured is also appropriate and
19 allows, as an overall guiding principle, allows for the post-
20 effective date board of directors of both LBHI and all of the
21 boards that control the assets that are going into the CLO,
22 maximum flexibility in terms of their interaction with Fraser
23 Sullivan.

24 The success fee was mentioned on the record this
25 morning, it was also mentioned in our papers, it's not a cause

1 of objection on our part, we did think it was appropriate to
2 note it. The most significant part of the success fee and why
3 it's acceptable, although not necessary in our -- in the
4 committee's view, was that it is in the sole discretion of the
5 post-effective date board and it's capped at five million
6 dollars. So it doesn't, ultimately, cause concern such that
7 we're not supportive of the transaction and on the whole we are
8 supportive of the cost structure, as I noted, particularly in
9 light of alternatives that were available.

10 Speaking of the alternatives, and I think
11 particularly -- well, again, as we noted in our papers the
12 committee would support an open, robust process, we've talked
13 about that this morning in connection with the Rosslyn
14 transaction, I think this transaction is different for many
15 reasons. But in order for the committee to be supportive of
16 not having an auction process before the Court, or some sort of
17 process to identify the asset manager, we had to be comfortable
18 that the process in which the debtors were engaged was robust
19 and appropriate. We believe it was, particularly with the
20 involvement of Lazard and Houlihan having direct access to the
21 information that was provided to the debtors, subject to
22 certain confidentiality restrictions, so that we were able to
23 evaluate the process of identifying other managers and also the
24 debtors' process in evaluating the information that they
25 received.

1 We're very comfortable that Fraser Sullivan has the
2 expertise that's required to manage the portfolio. I did want
3 to touch upon one point the Court raised with respect to the
4 employees. We recognized that it was a very important point
5 for the debtors that there be continuity of management. That
6 the -- particularly because of the expertise that has been
7 developed over the course of these cases with respect to the
8 credits that are in this portfolio. It was clear from A&M's
9 perspective, from the debtors' perspective, that there should
10 be continuity, that the managers should have the benefit of the
11 experience that's been developed in the employees of the estate
12 over the course of these cases. We recognize that and we
13 agreed with the debtors' judgment on that point. However, it
14 was extremely important from the committee's perspective that
15 that goal of maintaining that continuity did not interfere with
16 getting the best deal for the estate.

17 So to put it more clearly, we were extremely focused
18 on the terms and details of the management contracts for the
19 employees that were coming on board to Fraser Sullivan and in
20 fact, with respect to the three most senior managers for whom
21 the arrangements have already been finalized, the creditors'
22 committee's advisors reviewed those contracts and the terms and
23 we've determined that they are appropriate under the
24 circumstances of this case, that they were negotiated at arms
25 length and that there is not any -- that the -- what prompted

1 the Court's concerns and questions earlier are not issues that
2 raise any further issues. We've diligenced them and are
3 comfortable and are satisfied that the terms are appropriate
4 and, as I said, were negotiated at arms length.

5 Finally, Your Honor, with respect to oversight, the
6 continuing theme in our review of this transaction was that
7 through the effective date of the plan all of the protocols
8 that this Court has approved and that have been developed
9 between the debtors and the creditors' committee will continue
10 to apply. That was, I think, for obvious reasons but that
11 while we thought that putting this structure in place at this
12 time is in the best interest of the estates, it still remains
13 important and indeed critical that there be a direct, real-time
14 oversight of the affairs of the loan portfolio and decisions
15 that are made with respect to the portfolio. And therefore,
16 while the AMA speaks to the relationship between Fraser
17 Sullivan and the debtors and when Fraser Sullivan may need to
18 go to the debtors for consultation, reporting or consent, all
19 of the arrangements that have been in place and have worked
20 successfully during the course of these cases, will remain in
21 place through the effective date of the plan, vis-a-vis the
22 debtors and the creditors' committee and also on a post-
23 effective date basis we're comfortable that the board -- the
24 boards of directors will have the ability to make decisions, as
25 appropriate, with respect to this portfolio.

1 Your Honor, during the course of our interaction with
2 the debtors in evaluating this transaction, it was not
3 appropriate for us to speak to our creditor constituency about
4 the transactions because of the confidentiality and some of the
5 reasons that were discussed earlier with respect to potential
6 impact on employees that were overseeing the portfolio. The
7 committee felt comfortable based upon prior discussions and
8 continuing discussions with creditors that this would be
9 putting this in place now would be consistent with what
10 creditors were looking for in terms of maximizing the value of
11 the assets and preparing for the post-effective date period.
12 I'm pleased to report to the Court that immediately upon the
13 filing of the motion, the creditors' committee members and
14 advisors received very positive feedback from creditors large
15 and small in connection with the motion. There were a number
16 of questions asked as there usually are. But we were pleased
17 that the response was overwhelmingly positive both with respect
18 to cost structure and the overall in connection with the
19 motion.

20 THE COURT: Okay. Thank you.

21 MR. FLECK: Thank you.

22 THE COURT: Mr. Sabin?

23 MR. SABIN: Good morning, Your Honor. Jeffrey Sabin
24 of Bingham McCutchen on behalf of Fraser Management Investment
25 LLC. I'd like to introduce to -- sitting in the front row,

1 John Fraser, who is co-founder and chief investment advisor.
2 So if you have any questions regarding statements that may have
3 been attributed to him in the motion, he is certainly here to
4 answer those. And in addition, I want to highlight a few
5 things that may be responsive to some of the questions that you
6 mentioned and otherwise have not been highlighted as yet.

7 THE COURT: Okay.

8 MR. SABIN: Most importantly, Your Honor, assuming the
9 business judgment that you've heard testimony to regarding
10 generating cash now as opposed to holding on to the loan and
11 clipping the coupons, if you will, and collecting what you
12 could, there are provisions inside the asset management
13 agreement that require, among other things, the commercial
14 reasonable efforts of Fraser Sullivan subject to market
15 conditions to execute at least the first of CLO, if you will,
16 or CLOs aggregating 500 million of face amount of these loans
17 within 180 days after the effective date of this transaction
18 and an obligation to do another 500 million in CLOs within the
19 first anniversary. So those are provisions that otherwise give
20 effect to the business judgments that were made and were
21 negotiated at arm's length.

22 In addition, Your Honor, the order itself -- and I
23 call your attention now to page 2 to the fourth, fifth and
24 decretal paragraphs. And the whole transaction contemplates
25 that there will be a decision after the effective date after,

1 if you will, Fraser Sullivan and their personnel get their arms
2 around these assets themselves as to which assets are able to
3 get to a sale or structure to generate the cash that is
4 estimated and which are left behind. And in connection with
5 that decision, this Court is being asked today to, in essence,
6 bless those sales by the debtors in the future into the CLOs
7 under Section 363 and to bless those as true sales. And I just
8 wanted to point that out since I haven't heard it yet on the
9 record. But I know it's in the motion and I know the papers
10 have been read. But I think it's important to note that we're
11 looking for good faith findings and we're looking for a finding
12 that effectively says those future sales which, as you've heard
13 from both the debtor and the committee, are subject to, in
14 essence, the sole discretion of the debtors subject to the
15 protocols with the committee will be made if, and only if,
16 those debtors and/or their successors under any plan decide
17 that they go forward.

18 THE COURT: I have to break in and ask you a question
19 because it caught me by surprise when you said it. Are you
20 telling me that this order constitutes a prior determination
21 that future transactions with third parties relating to the
22 creation of CLO structures will be deemed to be true sales by
23 virtue of this order?

24 MR. SABIN: Yes, Your Honor.

25 THE COURT: I'm not entering that order. I do not do

1 what lawyers need to do when they create true sale opinions.
2 And I am not now determining that anything is a true sale other
3 than the transfer from land co to Fraser Sullivan of assets for
4 management. What happens between Fraser Sullivan's management
5 and any third party is a matter that I am now not blessing. If
6 that's a problem, we can all go home.

7 MS. MARCUS: May I respond, Your Honor?

8 THE COURT: Sure.

9 MS. MARCUS: The transfer of the assets from the
10 debtors to Fraser Sullivan isn't really a transfer. It's just
11 a management agreement.

12 THE COURT: I understand.

13 MS. MARCUS: Okay. I just want to make sure that
14 we're talking about the same thing. And then ultimately, when
15 Fraser Sullivan structures the CLOs, at that point there would
16 be a transfer by the debtor and other debtor-controlled
17 affiliates to the CLOs. That's when the transfer happens. And
18 I just want to -- I want to make sure that we're on the same
19 page in terms of what's happening.

20 The true sale finding is in -- it's actually
21 referenced in the motion and the order. If the Court would be
22 more comfortable, I have a proffer of testimony of Mr. Lambert
23 as to what the terms of those transfers will be. I recognize
24 that there is no transaction before you today.

25 THE COURT: I can't approve a hypothetical transaction

1 and I'm not going to. I don't know the structure, the
2 transaction, that may be entered into between the debtor and
3 some third party that is administered by Fraser Sullivan. I
4 don't know what retained interest, if any, may exist with
5 respect to that transaction. I can't give a blanket, in
6 effect, blessing of true sale when I don't know what the
7 transaction is. And I'm not doing it.

8 MS. MARCUS: Okay. I understand that, Your Honor.
9 But there are two elements. There's a true sale element and,
10 subject to Fraser Sullivan determination that the order will be
11 acceptable -- and we can break and talk about that for a
12 minute. But the other thing that we are asking you to approve
13 is that the debtors are authorized to transfer the loans once
14 Fraser Sullivan sets up the CLO structures. And the reason
15 that that's very important, again, it's somewhat hypothetical
16 but the reason it's very important is because of the way these
17 things are created and marketed. We can't -- and my
18 understanding is that Fraser Sullivan and the underwriter and
19 the arranger can't go out and create and market a CLO and then
20 give us the time to come back to court to approve a particular
21 sale of loan.

22 THE COURT: I understand. I think those are different
23 considerations. I'm perfectly prepared to give the debtor the
24 authority to, in effect, transfer as part of the creation of
25 the CLO assets that are under management pursuant to this

1 arrangement and for that to happen in the future without having
2 to come back to court. But I am not doing the work of a
3 transactional lawyer who would determine that that particular
4 transaction, as structured, constitutes a true sale. And
5 everybody in this room knows that I wouldn't ever do that. No
6 bankruptcy judge in his right mind would ever do that. That's
7 what you lawyers are all paid so much to do. You're looking at
8 a particular transaction that's structured in a particular way
9 and making a judgment as to whether or not it constitutes a
10 true sale. There are teams of lawyers in transactional law
11 firms that spend a lot of time considering whether or not a
12 particular transaction, as structured, is a true sale. Since
13 there are no structures before the Court, there can be no
14 blessing in advance that a structure that doesn't presently
15 exist constitutes a true sale. It's as simple as that.

16 MS. MARCUS: I understand, Your Honor. I don't know
17 if this is the right time or if you want to wait till --

18 THE COURT: We can take a break, if you want, to talk
19 about whether or not this is a deal-breaker. It had better not
20 be.

21 MS. MARCUS: We need a break, Your Honor.

22 THE COURT: Fine. Let's take a break although let's
23 see if we can deal with the uncontested matter from SIPA first
24 so we don't have them waiting while others talk in the hallway.

25 MR. SABIN: Thank you, Your Honor.

1 MR. BRUNDIGE: Thank you, Your Honor. My name is Bob
2 Brundige. Our firm, as you know, Hughes, Hubbard & Reed,
3 represents the trustee of LBI. And we're here this morning on
4 an uncontested 9019 motion to approve complimentary settlement
5 agreements that the trustee has reached with Bank Leumi and
6 Israel Discount Bank which I'll refer to as IDB. Under the
7 settlement, the estate will receive approximately eighty-two
8 million dollars in the several weeks and a possibility of
9 receiving another 2.9 million dollars down the road.

10 After many, many months of negotiation and
11 reconciliation and document exchange, the trustee has achieved
12 this settlement for the estate and its customers in which it is
13 receiving nearly everything it had requested in its original
14 contempt motion against these two banks filed many months ago.

15 The Leumi settlement provides that Bank Leumi, within
16 ten days of the entry of an order approving the sale, will seek
17 and obtain from the Israeli court a lifting of an attachment
18 that it had obtained restraining, in effect, and attaching all
19 property of LBI at IDB in Israel.

20 At the same time, under the IDB settlement, it is
21 provided that within five days of the lifting of that stay, IDB
22 will send back the proceeds that it's been holding, sell
23 securities that it's been holding and send back those proceeds
24 to the estate so that the estate will then realize everything
25 that it had there with the exception of 2.9 million dollars.

1 What that exception is, is that just recently IDB
2 brought to our attention that there was a bond transaction on
3 which they're not sure of who the obligor is on that
4 transaction and queried whether it might be LBI. Rather than
5 delay the settlement, what we agreed to do is that this 2.9
6 million dollars would be sent to Seward & Kissel, IDB's counsel
7 here in New York to be held in an interest bearing escrow
8 account while the parties try to act in good faith and resolve
9 whether there is an obligation on the part of LBI to IDB with
10 respect to the bond transaction. Assuming there is not, that
11 will be paid to the estate as well.

12 Upon fulfillment of the obligations by Bank Leumi and
13 IDB, the trustee has agreed that it will withdraw its contempt
14 motion against both banks. And basically, then under the
15 settlement agreement with them, the trustee has determined with
16 the consultation of its professionals that it is fair and
17 equitable and in the best interest of the estate and request
18 Your Honor to approve the settlement agreements.

19 THE COURT: I am prepared to do that. Is there anyone
20 here who wishes to be heard with respect to this representing
21 either Bank Leumi or Israel Discount Bank?

22 MR. BRUNDIGE: No. And I think --

23 THE COURT: There's no response. I've reviewed the
24 papers. It seems like it's a good transaction for the trustee
25 and I approve it.

1 MR. BRUNDIGE: Thank you, Your Honor.

2 THE COURT: I just need a form of order.

3 Let's take a break. The question is how long the
4 break needs to be.

5 MS. MARCUS: Fifteen minutes, Your Honor.

6 THE COURT: Let's take a twenty minute break.

7 MR. SABIN: Thank you, Your Honor.

8 THE COURT: Let's take a twenty minute break with
9 provisional resumption at twenty minutes to the hour.

10 (Recess from 11:23 a.m. until 11:44 a.m.)

11 THE COURT: Be seated, please.

12 MS. MARCUS: Jacquelyn Marcus again, Your Honor. We
13 have had an opportunity during the break to consult with
14 counsel for Fraser Sullivan as well as the creditors'
15 committee. And Fraser Sullivan has agreed to the following
16 changes as have the debtors and the committee. Do you have a
17 copy of the order handy still?

18 THE COURT: I do.

19 MS. MARCUS: The first decretal paragraph where it
20 says the motion is granted, we'll change it to provide -- to
21 the extent provided herein. And then three paragraphs down,
22 the paragraphs that reads, "ORDERED, that to the extent the
23 Debtors" or contemplated transferors, et cetera, sell loans,
24 they'll be considered true sales, we're going to strike that
25 paragraph.

1 THE COURT: Okay.

2 MS. MARCUS: Your Honor, we're going to do this the
3 normal way and the attorneys will provide opinions. In the
4 event that, at a later time, when there's a transaction that's
5 fully negotiated and documented, if we need more, we may have
6 to come back to the Court. And since these transactions are
7 likely to be time sensitive, we may have to ask for expedited
8 relief if we need something more from you at that time.

9 THE COURT: Okay. Fine. I mean, my hope is that this
10 will simply be ordinary course transactional practice for the
11 creation of a CLO and that bankruptcy court orders are
12 typically not part of such transactions. And with the strength
13 of this order and competent counsel for the issuer, I don't
14 think we should have a problem. But if there's a need for
15 relief, you can always find me.

16 MS. MARCUS: Thank you, Your Honor. We'll send down a
17 revised form of this order later this afternoon.

18 THE COURT: Okay.

19 MS. MARCUS: I believe that --

20 THE COURT: I think --

21 MS. MARCUS: -- concludes our --

22 THE COURT: I think that concludes the morning agenda.
23 There's a 2:00 calendar. We're adjourned until then.

24 MS. MARCUS: Thank you.

25 (Whereupon these proceedings were concluded at 11:46 a.m.)

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I N D E X

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C E R T I F I C A T I O N

I, Sara Davis, certify that the foregoing transcript is a true
and accurate record of the proceedings.

Sara Davis

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